



Unicorn Growth Partners Pvt. Ltd.

Global Growth & Transformation Partners

Investment Banking | Startup Advisory | Capital Raising | Unicorn Growth Academy
Executive Learning | Digital Transformation | Global Trade & Market Access

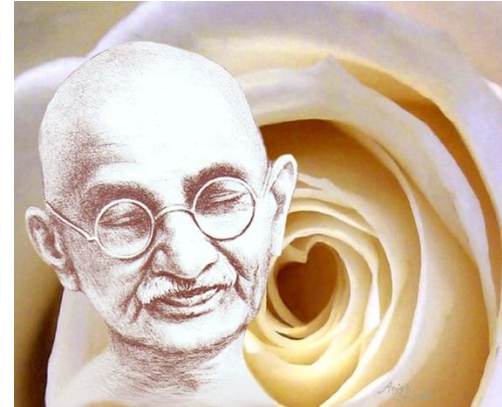


- **Unicorn Growth Partners (UGP)** is an integrated boutique management consultancy firm offering dynamic consulting solutions for sustainable growth, prosperity, and improved living conditions.

Through strategic management consulting and precise execution, we help businesses move forward while guiding students, professionals, and corporates to transform their careers, organizations, and impact on society and the environment. UGP promotes sustainable careers, responsible businesses, and meaningful growth that creates lasting value.

- **Our services:**

- Investment Banking
- Startup Mentoring and Fundraise
- Export-Import House-Reliable Products Sourcing
- India Business Partnership & Market Access
- Organizational Development / Corporate Training
- Senior Executive Placements / Overseas Education Consultancy
- Unicorn Growth Academy
- eLearning & Certifications



Our Guiding Force

'A small body of determined spirits, fired by an unquenchable faith in their mission can alter the course of history.' – **Mahatma Gandhi**



About Us

A distinguished team of industry leaders, academicians, and strategic advisors from premier global institutions including IIMs, FMS, XLRI, IMT, and IITs, bringing over two decades of collective experience across industry, academia, Private Equity, and Venture Capital ecosystems.

Managing Committee



Dr Priya Das
PhD – Delhi Univ.

Director

Mr P Karan
MSC (Mumbai Univ), MBA-IMT (Ghaziabad),
PGDQM, QPMP (Netherlands)

Director

Ashish Khetan, MBA (FMS)

Advi sor

Ms.Saumya Karan, MBA,IIM-Rohtak

Director

Mr R K Gujarani
MPharm ; Former Head Sales- Novartis

Sr. Consultant

Mr Subal Jalan
FCA

Sr. Consultant

Mr Sumit Kumar
PGDM - XLRI

Sr. Consultant

Mr Vinit Das
MBA- IIM-Bangalore

Sr. Consultant



Vision

“To become the most trusted strategy consultancy, investment banking, skill development, and startup advisory firm, offering a comprehensive range of growth solutions that empower professional advancement, business transformation, and sustainable enterprise value creation.”

Excellence in value creation



Mission

“To be a trusted growth partner in transforming ideas into scalable enterprises through strategic advisory, innovation, capital enablement, and sustainable value creation”

Client focus is our way of life



Philosophy

Aspire..... Act..... and Achieve.....

Achieve new heights

Driving Force



We will do it better, faster and at lowest possible cost.

We accept challenging tasks

Values



Our Services / Business Solutions

- ❖ *Merger & Acquisition*
- ❖ *Investment Banking Consultancy*
- ❖ *Startup Mentoring & Fundraise*
- ❖ *HR Consultancy*
- ❖ *India Entry Strategies*
- ❖ *Export House-Product Sourcing*
- ❖ *Training & Skill Development*
- ❖ *Overseas Education Consultancy*
- ❖ *Unicorn Growth Academy*



Clients: (Partial list)



Kabira Mobility



mudrabook



宁波美诺华药业股份有限公司
NINGBO MENOVO PHARMACEUTICAL CO., LTD

Clients: (Partial list)



Special Transactions (Partial List)



- ❖ Acquisition of Needs Pharmaceuticals by Oriflame India; USD 25 Million
- ❖ Acquisition of Accutest Laboratories by Menovo Pharmaceuticals, China; USD 15 Million
- ❖ Acquisition of Standard Pharmaceuticals by Solmedic; USD 30 Million
- ❖ Fundraise for Kabira Mobility; USD 50 Million
- ❖ Acquisition of Accel Pharmaceuticals by Sanvi Organics; USD 10 million
- ❖ Strategic consultancy for several reputed organizations as PMC consultants, turn key project consultants, GMP consultants, Project Report/Feasibility studies

Currently Raising Funds for (partial list)

Fundraise Mandates:

- ❖ 533 Million USD for 36 GWH EV LFP/NMC Project setup by Global Consortium from Oman, Singapore
- ❖ 350 Million Green Climate Fund
- ❖ 100 Million USD India's best Mobility Fund
- ❖ 25-100 Million USD fund for EV two wheeler manufacturing startup JV with Foxconn, Taiwan
- ❖ 20 Million USD for SaaS based Fleet Management Application
- ❖ 16 Million USD for India's largest EV 3 Wheeler Last mile delivery
- ❖ 5 million USD for SaaS based recruitment platform
- ❖ 10 Million USD for SaaS based healthtech platform



TESTIMONIALS

I am grateful to UGP team for their very professional approach and successful fundraise of 50 million USD for our start up. It was great working with entire team and look forward to remain under their guidance for further growth journey. – **Jaibir Siwach, CEO, Kabira Mobility**

The UGP team know the investor landscape well and they are able to help startups articulate exactly what the investors want to hear. This is a great win-win for all. They are a professionally run team, with two critical ingredients of success - skill and will. Skill in the work they do, and the will to help customers win. All the best to them! – **Shalini Jalan, Cofounder, MudraBook**

UGP is a very professional organization and skilled. They are good in speed, quality. They were very accommodative and flexible throughout the fundraise process and achieved success as planned. Grateful to them. **Hari Krishna, CEO, Nivritri Solutions**

TESTIMONIALS

I am impressed with the knowledge, commitment and professionalism of the UGP team in delivering results in short time. -**Omesh Sethi, Managing Director, Solmedic**

UGP is professionally managed and headed by highly experienced and knowledgeable CEO. The organization is very supportive in each of its business services they commit and provide with stage wise value addition which really helps the client to take right decision. -**Munesh Sharma, President & Executive Director, Biovams Pharmaceuticals**

I have worked with UGP on several projects. I highly recommend the firm for their outstanding strategic vision, merger & acquisition skills, strong project management skills and a multi-disciplinary approach to problem solving. They are great team players with high sense of integrity and ethics. - **Saumitra Aich, Project Head, Oriflame India**

TESTIMONIALS

I would like to thank you for a highly professional and detailed business plan and materials of the company, which are one of the best I have ever seen. It will be very interesting to work with you in the future on other investment opportunities. **-Tarun Mall, Managing Director, Standard Pharmaceuticals**

I compliment business development, strategy development and merger and acquisition skills of UGP advisors. They are with you throughout M&A deal and help at every stage with best possible management advice, technical expertise and financial restructuring. I recommend M&A service of UGP to all pharmaceutical company owners for quick results. **-Bhupatrai Bhut, Managing Director, Dagon Pharmaceuticals**



For Details Contact:

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